CLIENT QUOTES

Learn what our clients have to say about CardWizard® Software

"As we thoroughly researched different instant issuance softwares, CardWizard® rose to the top of the list because of its excellent reputation and strong referrals. CardWizard software has delivered an extremely reliable solution with a detailed reporting system that seamlessly integrated with out existing infrastructure."

- Benson Bolling
DIRECTOR OF BUSINESS AND CARD SERVICES, *Alabama Credit Union*

"Because the system architecture minimizes the amount of software and equipment located at each branch, most support is handled at our central location. This reduces our ongoing support costs and was a key factor in selecting CardWizard. As we add new branches, the CardWizard software can scale with us, making it easy and cost effective to expand our technology and still offer our members the same great service."

- Tom Marlowe
DIRECTOR OF TECHNICAL OPERATIONS, *Desert Schools Federal Credit Union*

"With CardWizard instant issuance software and the fully-customizable flat card printing option, First National Bank saw this as a great opportunity to offer a convenient way for campus ID and debit cards to be issued on one card. We continue to recognize customer service as a top priority, and being able to produce the RamCard Plus in less than a few minutes eliminates long lines and allows us to service the customer in a timely manner and send them off with a quality product."

- Stephanie Grosskopf
MANAGER OF CARD TECHNOLOGY, *First National Bank*

"We chose CardWizard instant issuance software because of its user-friendly processes. We found CardWizard provided additional speed over our initial program. It has reduced the instant issue process by several minutes and minimizes the possibilities of data entry errors. This is because CardWizard seamlessly integrates into our host application and updates our network automatically. We place high value on its superior security and reporting systems. Plus, their service and support is extremely strong."

- Paul Meade
VICE PRESIDENT IN CHARGE OF INTERNET BANKING, *Service Credit Union*

"Since GreenBank implemented instant issuance, the customer, merchant and branch personnel acceptance has been great. Our activation and usage rate have increased 20 percent, and customer service levels have never been better. We are now seeing an activation and usage rate of roughly 80 percent which is derived from customers who have received an instantly issued debit card and have used it at least once."

- Bill Adams
CHIEF INFORMATION OFFICER, *Greenbank*

"Our decision to go with CardWizard® software proved to be the right one. The applications are user friendly, reliable and we realized immediate efficiencies in the software and process compared to our prior PIN selection vendor. Not having to swipe approval cards to have dual control during the application process simplifies instant issue. CardWizard® was effortlessly integrated into our system, making staff and administration buy-in easy."

- Susan Chesnut
DIRECTOR OF CARD SERVICES, *Desert Schools Federal Credit Union*

CARDWIZARD®

"Our decision to go with CardWizard was definitely the right one. The reporting and security is much stronger and our branch staff is amazed at how effortless and reliable the process has become. The system is very straightforward and has delivered a flawless performance."

   - Gary Doan
     CHIEF INFORMATION OFFICER, *Dallas Telco Federal Credit Union*

"As the only financial institution in our area offering instant issue, we are providing our customers with convenience and security they can't find anywhere else, which is a great comptitie advantage for us. We believe that going above and beyond for our customers is what we do best, and CardWizard instant issuance software allows us to do just that. Their technology is a great account attraction and retention tool, attributing to our customer loyalty."

   - Donna Wieber
     SENIOR VICE PRESIDENT, DEPOSIT ACCOUNT SERVICES MANAGER, *Commonwealth Bank & Trust Company*

"Instant issuance of debit cards is the next generation of banking technology. We selected CardWizard because the overall technology and pricing package meets our needs. Offering instant issuance solves the problem of customers having to wait a typical seven to 10 business days to receive a card in the mail. Now, our customers receive a Visa debit card instantly and can use it right away, thus increasing activation rates and allowing us an advantage of superior customer service to our customers, which is our primary goal."

   - John Soper
     PRESIDENT, *Citizen Commerce National Bank*

"The instant issuance program is defined in our overall business strategy as a tremendous added value. Our goal is to continue to improve our customers' expectations and to make us the most admirable bank in our market. Instant issue provides "instant" gratification and peace of mind for our card holders and gives us that edge over our competition."

   - Robin Fujio
     VICE PRESIDENT AND MANAGER OF DEPOSIT OPERATIONS, *Liberty Bank*

"Offering an instant issuance debit card program allows Mountain America to offer a unique and unmatched service to our members. We are pleased with how well the system has integrated into our host and network environments making the instant issue and re-PIN process easy, fast, reliable and secure. Due to the success of this offering, we look forward to adding more instant issue systems as we open new branches throughout the state"

   - Tony Rasmussen
     SENIOR VICE PRESIDENT OF eSERVICES, *Mountain America Credit Union*

"After conducting a detailed review of suppliers, we chose CardWizard due to its close match to our requirements. They key factor that drove our choice was ease of integration with our core banking platforms across multiple channels."

   - John Loomis
     CHIEF INFORMATION OFFICER, *Arab National Bank*

◇ **Entrust Datacard**™